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# 1931-32 TO DEC 18 193 & U. S. Department of Agriculture. Gladiolus Catalog

of Combined Stocks

ELM HILL FARM

R. C. Bellard

Austin Trial Grounds Mr. and Mrs. A. H. Austin



"Tobersun"

ADDRESS ALL ORDERS TO

#### ELM HILL FARM

R. C. Bellard

WAYLAND,

Оню

"Home of Elm Hill Gladiolus"

## The Austins Announce A NEW VENTURE

-in this, their forty-fifth year with Glads

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THE SELLING of Austin Gladiolus originations through Elm Hill Farm, releases us from much routine work, thus permitting further hybridizing study in our Trial Grounds which we shall maintain.

In our progress the less desirable varieties are eliminated and the newer and better offered at lowered pricings according to quantity of stock.

The bulbs we offer are good high crowned stock.

All Austin Originations have special traits of excellence and we mention a few that are among the "must haves":—

Garden Sprite. Unusual in having tip markings of shrimp pink on cream ground. Paisley, an exquisite smoky-white. Ohio State, usually blooms quite early. Florence Hubler, very tall wonderful spike, in a class by itself. Dora Gill, very large with many open. The Blimp, a Prim Grand of immense size and delicate color.

We solicit your patronage through the firm mentioned above.

AUSTIN TRIAL GROUNDS Mr. and Mrs. A. H. Austin 356 North Freedom Street Ravenna, Ohio.

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#### **HELLO FOLKS:**

It would give me great pleasure to meet and know you all personally, to sit down and discuss our respective glad triumphs and troubles. However, as fate does not permit, I want you all to know that I really enjoy hearing from you, and am anxious to help you, in any way within my power, to grow better Glads. Here at Elm Hill we grow sixteen acres of glads and are constantly experimenting to develop better cultural and handling methods, which we are happy to pass on to any other glad fan.

It has been a source of pleasure to me to see the glads develop this summer. They have never done any better. A large part of them were planted on new ground and the remainder on ground specially prepared for them. All were treated with corrosive sublimate before planting and you should

see the nice, plump, disease-free bulbs we have harvested.

If you will compare our list with the recent symposium of the American Gladiolus Society, you will see that all of the most popular glads are included. One probably cannot do better than be guided by this in selecting his new varieties for next year. However, there are some of the old standards that also deserve at least an honorable mention. Here are some notes that may prove helpful:—Evelyn Kirtland is still a leading flower in the cut flower market and deserves a place in any well balanced planting. I consider it one of the outstanding bargains in our list. The delicate shading of Mrs. Dr. Norton is always pleasing. Tycko Zang grows very well for us, its immense salmon pink blooms attracting many comments. Crimson Glow with its tall velvety flowers draws much attention. Albania, while not a tall growing variety is probably unequaled in the medium priced glads as a white. Gretchen Zang makes wonderful spikes when planted about June 1st for late fall blooming. It will not crook then. Herada is in a color class by itself.

By no means should one forget the new glads offered by Mrs. Austin. The stock is very limited in these varieties and early ordering is advised.

Yours for a glad year,

R. C. BELLARD.

PRICES PREPAID in the United States East of Mississippi. On orders West of the Mississippi, add 25c per 100 on the three larger sizes and 10c per 100 on the three smaller sizes.

QUANTITIES:—3 bulbs at 12 rate, 25 bulbs at 100 rate, 250 bulbs at 1000 rate. For 1000 rate, multiply 100 rate by 9. No orders filled for less than one dollar.

GROWERS AND DEALERS:—On large orders write us for quotations stating your exact wants. We will quote either f. o. b. Wayland, or delivered to your city. We will gladly furnish complete description and advise as to best varieties to suit your needs.

**TERMS:**—Cash with order or 25%, balance at time of shipment C. O. D. where credit has not been established with us. 25% will hold order for spring delivery. All prices subject to prior sale.

**DISCOUNTS:**—The following discounts will be allowed on orders. Cash or bulbs—your selection.

\$ 1	10.00	or	more	5%
\$ 2	25.00	or	more	10%
\$10	00.00	or	more	15%

No discounts allowed on specials or combination offers.

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#### AUSTIN INTRODUCTIONS OF 1930-1931

**DORA GILL,** a clear melting shade of pink verging on rose-dove, tall spike carrying 18-20 florets, 7 to 10 perfectly placed florets open at one time, slow propagator. Several times prize winner. Better get in on this early. No. 1 bulbs, each \$10.00; No. 2 bulbs, each \$8.00; No. 3 bulbs, each \$6.00.

FLORENCE HUBLER, Truly a new type of growth. Very tall, sometimes 70 inches high. Gray-green foliage. Color, white tinted pink, resembles Mrs. Dr. Norton. Blooms, 4 inches in diameter, 4 open, 20-22 on a spike, perfect placement, good propagator. No. 1 bulbs, each \$5.00.

**BLUELIGHT,** White tinted blue with pure violet blue throat. Florets 4 inches. Good substance. Well placed on straight spike. Outstanding. Good propagator. No. 1 bulbs, each \$3.00.

CORYDON, Bright pink with conspicuous blotch of maroon bordered creamy white. Edges of petals flaked purplish blue giving a smoky touch. Strong growth, tall spikes, well placed blooms. Good substance, very striking. Looks like a good commercial. No. 1 bulbs, each \$5.00; No. 2 bulbs, each \$4.00; No. 3 bulbs, each \$3.00.

#### COMBINATION OFFER

One No. 1 bulb each of these four newest creations of Mrs. Austin—Value, \$23.00, for \$17.50.

				SIZ	E		
VARIETY	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Aflame	12	\$ 1.40	\$1.10	\$ .90	\$ .60	\$	\$
Red, large	100	10.00	8.00	6.00	4.00	3.00	2.00
Albania		.40	.30	.25			
White	100	2.25	2.00	1.80	1.40	.90	.50
Alice Tiplady	12	.40	.30	.25			
Orange		2.00	1.75	1.40	1.00	.70	.55
America		.40	.30	.25			
Flesh pink	100	1.75	1.45	1.15	.95	.60	.50
Annie Laurie		.60	.50	.40	.30		
Light pink	100	4.00	3.20	2.50	2.00	1.50	
Apricot Glow		.80	.65	.50	.40	.30	.25
Soft apricot, tall	100	4.50	3.50	2.50	2.00	1.50	1.00
Arabia		.60	.50	.40	.30		
Very dark red							
Austinnette		.30	.25	.20			
Miniature white		3.00	2.50	2.00	1.50	1.20	1.00
Beaconflame		.50	.40	.30			
Red		2.50	2.10	1.80	1.40	.90	.50
Bertrex		.50	.40	.30			
White		2.50	2.10	1.80	1.40	.90	.50
Berty Snow		.25	.20	.15			
Lavender		2.50	2.00	1.50	1.00	.75	.50
Betty Joy		1.00	.80	.60	.45	.30	.25
Cream and pink		6.00	5.00	4.00	3.00	2.25	1.50
Betty Nuthall		2.50	2.00	1.50			
Coral, orange throat		15.00	12.00	8.00			
Bold Winner		1.00	.80	.60	.45	.35	.25
Burnt orange							
Break O'Day		.50	.40	.30			
Soft pink, early	100	2.50	2.10	1.80	1.40	.90	.50
Buddy Worden		.50	.40	.30			
Orange	100	2.75	2.25	1.75	1.40	1.10	.80
Byron L. Smith	12	.55	.45	.35			
Lavender	100	3.50	3.00	2.50	2.00	1.50	1.00
Captain Boynton	12	.60	.50	.40	.30		
Lavender		3.50	2.90	2.40	1.80	1.40	1.00
Carmen Sylva		.50	.40	.30			
White	100	3.00	2.50	2.00	1.60	1.25	.90
Carolus Clusius		.30	.25	.20			
Pink		3.00	2.50	2.00	1.60	1.10	.75
Charles Dickens		.90	.75	.60	2.00	2.20	
Purple		6.00	5.00	4.00			
Catharine Coleman		1.00	.80	.60			
Pink		6.00	<b>5.</b> 00	4.00			
Coryphee		.40	.30	.25			
Pink		4.00	3.25	2.75			
Crimson Glow		.50	.40	.30			
Crimson Glow		2.50	2.10	1.75	1.30	.90	.50
Orimson		4.00	2.10	1.10	1.00	.00	.50

#### WHOLESALE PRICE LIST

of

#### Choice Gladiolus Bulbs grown by ELM HILL FARM

#### DECEMBER 1, 1931

All priced per 1000.						
Variety	No. 1	No. 2	No. 3			
Albania	\$12.50	\$10.00	\$ 8.00			
Alice Tiplady	12.00	9.75	8.00			
America	9.50	8.00	6.00			
Beaconflame	12.00	9.50	7.50			
Carmen Sylva	19.00	16.00	12.00			
Crimson Glow	12.75	10.00	8.00			
E. J. Shaylor	11.50	9.25	7.50			
Empress of India	19.00	16.00	12.00			
Evelyn Kirtland	16.50	13.50	10.50			
Gold Drop	10.00	8.00	6.00			
Gold Eagle	30.00	25.00	20.00			
Golden Swallow	24.00	20.00	16.00			
Gretchen Zang	12.00	10.00	8.00			
Halley	12.00	10.00	8.00			
Helen Howard	48.00	40.00	32.00			
Helen Phipps	35.00	28.00	22.00			
Herada	12.00	10.00	8.00			
High Nye	27.00	22.50	18.00			
Illuminator	18.00	15.00	11.50			
Los Angeles	13.00	11.00	8.50			
Le Marshal Foch	11.00	9.25	7.50			
Maiden's Blush	10.00	8.00	6.00			
Mrs. Francis King	12.00	10.00	8.00			
Mrs. Frank Pendleton	13.00	10.50	8.50			
Mrs. H. E. Bothin	20.00	16.00				
Mrs. Watt	12.50	10.50	8.50			
Niagara	12.00	10.00	8.00			
1910 Rose	10.00	8.25	6.50			
Pink Wonder	16.00	13.00	10.00			
Rose Ash	11.00	9.50	7.00			
Schwaben	17.00	14.00	11.00			
Tobersun	150.00	125.00	100.00			
Tycko Zang	22.50	18.00	13.75			
Virginia	13.00	11.00	8.50			
Yellow Treasure	10.00	8.00	6.00			
Mixed Assortment	9.00	7.50	5.50			

250 bulbs at 1000 rate.

Terms—Net cash where credit has not been established with us. 25% will hold for spring delivery.

Prices f. o. b. Wayland.

Write for quotations on large quantities and on planting sizes, stating your exact wants.

Complete description furnished upon request.

Address all orders to

ELM HILL FARM R. C. Bellard

WAYLAND,

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"Home of Elm Hill Gladiolus"
Telephone and Telegraph - Ravenna, Ohio



				SIZ	Е		
VARIETY	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Crinkles	12	\$ .60	\$ .50	\$ .40	\$ .30	\$	\$
Rose	100	4.00	3.00	2.40	1.80	1.25	1.00
Dr. F. E. Bennett	12	.60	.50	.40	.30		
Red	100	4.00	3.20	2.60	2.10	1.70	1.40
Dr. Moody	12	1.50	1.20	.90			
Lavender	100	10.00	8.00	6.00			
Dr. Nelson Shook	12	.90	.75	.60			
Deep rose	100	6.00	5.00	4.00			
E. J. Shaylor	12	.40	.30	.25			
Rose pink		2.40	1.90	1.50	1.20	.90	.75
Early Sunrise		.60	.50	.40			
Rose red	100	4.00	3.20	2.60			
Elf		.40	.30	.25			
Lemon yellow	100	2.25	1.80	1.40	1.10		
Elizabeth Tabor	12	.50	.40	.30			
Pink	100	3.00	2.50	2.00	1.60	1.10	.75
Emile Aubrun		.90	.75	.60			
Bronze red	100	6.00	4.80	3.80			
Empress of India		.50	.40	.30			
Dark red		3.00	2.60	2.20	1.80	1.25	.90
*Evelyn Kirtland		.50	.40	.30			
Pink		2.25	1.80	1.50	1.10	.80	.60
Fern Kyle		.50	.40	.30			
Cream	100	3.50	2.50	1.90			
Flora	12	.55	.45	.35			
Yellow		3.25	2.75	2.25	1.70	1.35	1.00
Garden Sprite		.50	.40	.30			
White, tips of petals							
shrimp pink	12	4.50	3.60	2.90	2.30	1.75	1.25
Gertrude Errey		.60	.50	.40	.30	.20	
Light pink		4.00	3.25	2.65	2.10	1.60	1.25
Giant Nymph		.50	.40	.30			
Pink		3.00	2.40	1.90			
Gloriana		.60	.50	.40	.30		
Rich salmon		4.00	3,20	2.50	2.00		
Gold Drop		.45	.35	.25			
Yellow		2.00	1.75	1.50	1.00	.75	.50
Gold Eagle		.60	.50	.40	.30		
Yellow, early		4.00	3.20	2.40	1.80	1.20	.80
Golden Dream		.90	.75	.60	.45	.35	.25
Yellow, tall		5.00	4.00	3.00	2.00	1.20	.80
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<sup>\*</sup> Evelyn Kirtland, one of the finest flowers for commercial cutting, has become in some way or other badly mixed with Independence. Some claim that it reverts back but we have developed a strain that is not mixed and does not revert back. It is a significant fact about this variety that it has held its place against the new varieties and now, after being grown for twenty-five years, it still rates extremely high among the commercial glads. It is also significant that it has never been shown at a major show since its introduction, when it has not won prizes. This, we contend, is an enviable record, and we challenge any other variety to duplicate it. We doubt very much if one can be found. Don't you' think that a variety such as this, deserves a place in your garden?

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VARIETY	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Golden Measure		\$ .60	\$ .50	\$ .40	\$ .30	\$	\$
Yellow		3.50	2.80	2.00	1.60	1.20	.75
Golden Swallow		.55	.45	.35	.25		
Yellow		3.50	2.80	2.20	1.70	1.25	.80
Gretchen Zang		.50	.40	.30			
Pink		2.10	1.60	1.25	1.00	.75	.50
Halley		.45	.35	.25			
Deep pink, early		2.00	1.50	1.25	1.00	.75	.50
Helen Howard		1.00	.80	.60	.45	.35	.25
Buff		6.00	5.00	4.00	3.00	2.00	1.00
Helen Phipps		.90	.70	.55	.45	.35	.25
Deep pink		5.50	4.50	3.60	2.90	2.30	1.80
Helen Wills		2.00	1.50	1.25	1.00		
White							
Henry Ford	12	.50	.40	.30			
Purple	100	3.00	2.40	1.80	1.30		
Herada	12	.50	.40	.30			
Mauve	100	2.00	1.50	1.25	1.00	.75	.50
High Nye	12	.60	.50	.40	.30		
Old rose, tall	100	4.00	3.10	2.50	2.00	1.50	1.00
III Immaculee	12	.50	.40	.30			
White	100	2.75	2.25	1.80	1.40	1.10	.80
Illuminator	12	.50	.40	.30			
Red		2.75	2.25	1.80	1.40	1.10	.80
lver'l	1	.50	.40	.30	.25	.20	
White	12	5.00	4.00	3.25	2.50	2.00	1.50
	100	30.00	24.00	18.00	14.00	11.00	9.00
Jane Addams	12	1.50	1.20	1.00	.80		
Large lavender	100	10.50	8.50	6.00			
Jenny Lind	12	.60	.50	.40	.30		
Light salmon	100	4.00	3.20	2.40			
Jewell	12	.60	.50	.40	.30		
Light pink							
Lacinatus		.50	.40	.30			
La Paloma	1	.50	.40	.30	.20		
Tall orange, very good		4.25	3.40	2.50	1.75	1.00	.80
	100	20.00	16.00	12.00	9.00	7.50	6.00
Le Marshall Foch	12	.45	.35	.25			
Flesh pink		2.00	1.60	1.25	1.00	.75	.50
Longfellow		.60	.50	.40	.30		
Bright pink, good		4.00	3.20	2.40	1.80		
Los Angeles		.50	.40	.30			
Shrimp pink		2.75	2.25	1.80	1.40	1.10	.80
Maiden's Blush		.45	.35	.25			
Light pink		2.00	1.75	1.40	1.00	.75	.50
Marion Koch		.30	.25	.20			
Needle-point, light pin		3.00	2.50	2.00	1.50	1.10	.75
,	100	20.00	16.00	12.00	9.00	6.40	4.00

VARIETY	Per	No. 1	No. 2	SIZ No. 3	E No. 4	No. 5	No. 6
Marmora		\$ 2.50	\$2.00	\$1.50	\$1.00	\$ .75	\$ .50
Smoky		15.00	12.00	9.00	7.00	5.00	3.00
Merced		1.00	.80	.60	.50	.40	0.00
Pink		6.00	5.00	4.00	3.00	2.25	1.50
Milady Imogene		.90	.75	.60	.45	.35	.25
White, early		5.00	4.00	3.20	2.50	2.00	1.50
Minuet		1.20	1.00	.75	.60	.40	.30
Lavender, good		7.00	5.50	4.00	3.00	2.00	1.40
Miss Madison		.50	.40	.30	5.00	2.00	1.10
Pink		2.50	2.00	1.60	1.25	1.00	.75
		2.50	2.00	1.50	1.00	.75	.50
Miss Joy		15.00	$\frac{2.00}{12.00}$	9.00	7.00	5.00	3.00
Light pink		.60	.50	.40		3.00	5.00
Mona Lisa		3.50	$\frac{.50}{2.80}$	2.25	.30	1.40	1.00
Lavender					1.75	1.40	1.00
Morning Glory		.60	.50	.40	.30	* 40	=1 00
Yellow		3.50	2.80	2.25	1.75	1.40	1.00
Mrs. Dr. Norton		.60	.50	.40	.30	4.00	4 00
Light pink		3.40	2.65	2.10	1.70	1.30	1.00
Mrs. F. C. Hornberger		.90	.70	.50	.35		
White		5.50	4.25	3.00			
Mrs. F. C. Peters	12	.60	.50	.40	.30		
Orchid lavender	100	4.00	3.00	2.25	1.75	1.15	.90
Mrs. Francis King		.45	.35	.25			
Red	100	2.10	1.70	1.40	1.00	.80	.60
Mrs. Frank Pendleton	12	.50	.40	.30			
Pink	100	2.50	2.00	1.60	1.20	.90	.70
Mrs. H. E. Bothin	12	.50	.40	.30			
Pink	100	3.00	2.40	1.90	1.50	1.10	.80
Mrs. J. K. Armsby		.60	.50	.40	.30		
Dark pink	100	4.00	3.20	2.60	2.00	1.50	1.00
Mrs. Leon Douglass		.55	.45	.35	.25		
Deep pink		3.75	3.00	2.25	1.60	1.25	.80
Mrs. P. W. Sisson		.55	.45	.35	.25		
Pure pink, fine		3.75	3.00	2.25	1.60	1.25	.80
Mrs. Van Konynenburg		1.25	1.00	.80	.60		
Blue lavender		7.00	5.60	4.50	3.50		
Mrs. Watt		.45	.35	.25			
Red		2.00	1.50	1.10	.90	.70	.50
Myrtle		.60	.50	.40	.30		
Light pink, early		3.00	2.50	2.00	1.50	1.00	.80
Niagara		.45	.35	.25	0.0		
Cream		2.00	1.50	1.10	.90	.70	.50
1910 Rose		.45	.35	.25	• • •		
Rose		2.00	1.50	1.10	.90		
Ohio State		.75	.60	.50			
Begonia rose, early		7.00	5.50	4.50			
	100	40.00	32.00	25.00			

#### Prices Prepaid East of The Mississippi

				SIZ	D.		
VARIETY	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Opalescent	12	\$ .60	\$ .50	\$ .40	\$ .30	\$	\$
Lavender	100	3.50	2.80	2.20	1.60	1.20	.90
Orange Queen		.50	.40	.30	.25		
Apricot orange	100	3.50	2.75	2.10	1.50	1.20	.90
Oriental Silk	1	.25	.20	.15			
Deep rose		2.50	2.00	1.50	1.00	.70	.50
	100	15.00	12.00	9.00	7.00	5.00	3.00
Paisley	1	1.00	.80	.60	.50	.35	.25
Eosine pink		9.00	7.50	5.50	4.50	3.00	2.00
Panama		.50	.40	.30			
Pink		2.25	1.80	1.50	1.25	1.00	.75
Paul Pfitzer		1.40	1.10	.90	.70		
Purple		10.00	8.00	6.40	5.00		
Pearl of California		1.50	1.20	1.00	.70		
Pink		10.00	8.00	6.00			
Pfitzer's Triumph		1.40	1.20	.80	.60	.45	.35
Red		10.00	8.00	5.00	4.00	3.00	2.40
Pink Wonder		.50	.40	.30			
Light pink		2.80	2.20	1.70	1.20	.90	.70
Pride of Wanakah		.60	.50	.40	.30		
Lavender rose		4.00	3.00	2.40	1.90		
Purple Glory		.60	.50	.40	.30		
Purple		4.00	3.20	2.60	2.00		
Radiant Orange		2.50	2.00	1.60	1.10	.80	.60
Bright orange, good		15.00	12.00	9.00	6.00	4.00	2.50
Richard Deiner		.55	.45	.35	.25		
Pink		3.75	2.25	1.75	1.40	1.10	.90
Rita Beck		1.00	.80	.60			
Large pink		2.00	•••				
Rose Ash		.50	.40	.30			
Ashes of roses		2.50	2.00	1.60	1.20	.90	.70
Rose Mulberry		.80	.65	.50	.40	.30	.25
Coral pink, smoky		5.00	4.25	3.50	2.80	2.30	1.75
Schwaben		.50	.40	.30			
Yellow		2.25	1.80	1.40	1.00	.80	.60
Streak O'Sunshine		.25	.20	.15	2.00	•00	•••
Salmon pink, variegated	12	2.50	2.00	1.50	1.20	.90	.70
foliage		2.00	2.00	2.00	1.20		•••
Sweet Lavender		.50	.40	.30			
Lavender, early		2.25	1.80	1.40	1.00	.80	.60
The Blimp		.75	.60	.50	.40	.30	.20
White, large		6.00	4.50	3.75	3.00	2.25	1.50
The Crook		.25	1.00	0.10	0.00	2.20	1.00
		2.50					
Begonia rose		2.50 $.50$	.40	.30	.25		
Garnet red		.00	.10	.00	.20		
The Orchid		.75	.60	.50	.40	.30	
		.10	.00	.00	.10	.00	
Orchid							

VARIETY	Per	No. 1	No. 2	SIZE No. 3	No. 4	No. 5	No. 6
The Silver Thread	1	\$ .30	\$ .25	\$	\$	\$	\$
Scarlet	12	3.00	2.50	2.00	1.80	1.20	.90
Tobersun	1	.50	.40	.30	.25		
Yellow, very good	12	5.00	4.00	3.00	2.50	2.00	1.50
	100	25.00	20.00	15.00	12.00	9.00	7.00
Tycko Zang	12	.50	.40	.30			
Large pink	100	3.00	2.50	2.00	1.50	1.10	.80
Virginia	12	.50	.40	.30			
Red	100	2.25	1.90	1.50	1.25	1.00	.75
Wedgewood		1.20	1.00	.80	.60	.45	.30
Violet purple	100	8.00	6.50	5.00	4.00	3.20	2.25
White City		.50	.40	.30			
White	100	2.25	1.90	1.50	1.25	1.00	.75
White Wonder	12	.50	.40	.30			
White	100	2.50	2.00	1.60	1.30	1.10	.80
W. H. Phipps	12	.60	.50	.40	.30		
Large tall pink	100	4.00	3.10	2.40	1.80	1.20	.90
Yellow Treasure	12	.45	.35	.30			
Dainty yellow	100	2.00	1.60	1.30	1.00	.80	.60

Elm Hill Assortment, size 1¼ inches in diameter and up, guaranteed at least twenty varieties, (and probably more), \$2.50 per 100; \$1.25 per 50 prepaid.

#### SPECIAL DOLLAR SETS

50	Albania	No.	1
25	Apricot Glow	No.	1
5	Carolus Clusius	No.	1
45	Crimson Glow	No.	1
30	Dr. F. E. Bennett	No.	1
50	E. J. Shaylor	No.	1
35	Empress of India	No.	1
42	Empress of India	No.	2
60	Evelyn Kirtland	No.	2
4	Garden Sprite	No.	2
28	Gertrude Errey	No.	1
35	Gertrude Errey	No.	2
28	Gold Eagle	No.	1
45	Gold Eagle	No.	3
90	Gold Eagle	No.	5
35	Golden Swallow		1
50	Golden Swallow		3
90	Golden Swallow		
20	Helen Howard		1
$^{28}$	Helen Howard	No.	3
50	Helen Howard	No.	5
20	Helen Phipps		
30	Helen Phipps		2
40	Helen Phipps		
25	Mrs. F. C. Hornberger	No.	2
30	High Nye	No.	1
50	High Nye	No.	3
40	Los Angeles	No.	1
32	Mrs. Dr. Norton	No.	1

30	Opalescent	No. 1
50	Opalescent	
30	Orange Queen	
50	Orange Queen	
5	Radiant Orange	
10	Radiant Orange	No. 3
$^{28}$	Radiant Orange	No. 5
30	Richard Deiner	No. 1
60	Richard Deiner	No. 3
10	The Blimp	No. 6
6	The Crook	No. 1
3	Tobersun	No. 2
5	Tobersun	No. 3
6	Tobersun	
7	Tobersun	No. 5
35	Tycko Zang	No. 1
55	Tycko Zang	No. 3
25	W. H. Phipps	

Any one of the above Sets for \$1.00. COMBINATIONS:

Any 6 for \$ 5.00 Any 13 for \$10.00 Any 20 for \$15.00

Not more than two sets of one variety and size allowed in one combination.

ELM HILL FARM—Our farm and home was one of the first gladiolus enterprises to be founded in the United States, having been started by Mr. and Mrs. A. H. Austin 45 years ago, and operated continuously by, or in partnership with them, until the spring of 1929, when we purchased the farm and stock of gladiolus blubs from the A. H. Austin Co.; having been manager of this firm for the ten years previous.

We invite you to visit us at our home. We are located in the heart of the glad growing section of Ohio, forty-seven miles south-east of Cleveland, midway between Ravenna and Newton Falls on the state route No. 36. Either my son and partner, John K. Bellard, who supervises the field work, or I myself will be very glad to show you our plantings.

**DESCRIPTION:**—Our descriptions are necessarily very brief. If you are not familiar with the varieties, we will furnish complete description upon request.

SIZES—Our sizes are standard grading as approved by the American Gladiolus Society and refer only to the size of bulbs and have no reference to the quality. In most varieties a No. 2, or even a No. 3 bulb will bloom as well for cut flower purposes as a No. 1 bulb. However, for forcing and exhibition blooms, No. 1 bulbs are recommended. If you do not care for blooms this year, numbers 4, 5, and 6 will answer and with good care will bloom next year.

SUBSTITUTION:—If we are out of size ordered we will substitute equal value or more, in nearest size we have of variety ordered. We never substitute a different variety without permission.

**EXTRAS:**—We always give good count and are liberal in our extras.

BULBLETS:—We do not quote bulblets because we find that many folks have difficulty in getting them to grow and we believe it removes a cause of much disappointment not to list them.

GUARANTEE:—We guarantee our bulbs to be true to name and free from disease, and will replace any bulbs found otherwise or refund the purchase price. In no case will we be liable for more than the purchase price.

#### ELM HILL FARM

R. C. Bellard

WAYLAND,

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Telephone and Telegraph — Ravenna, Ohio

### ORDER BLANK ELM HILL FARM

#### R. C. BELLARD

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ELM HILL FARM

R. C. BELLARD

WAYLAND, OHIO

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